



HANDS ACROSS AMERICA TOUR

Memories of New York

What a great weekend! "Family first" is not just a saying; it is a way of life for this tight knit group of Demonstrators. Each and every Demonstrator values the sincere support they receive on a personal level as well as support for their business. I know this team is destined for greatness and special blessings as they are led by their loving leader, Jodie.

Below are a few of the many highlights of our weekend together:

- *Carla, Mallery and Erin joined our Vantel Pearls family! WELCOME!*
- *Lori Crandall was the recipient of the "State Ambassador" award! (Jodie was also nominated numerous times!)*
- *Trainings on Saturday were based completely on the personal needs of each Demonstrator.*
 - *New Demonstrators had time to explore the type of business they wanted and then receive a business plan and training uniquely theirs. (It was effective; all now have at least 5 Parties in their calendars!)*
 - *All Demonstrators left the training with tips to increase their sales results based on their comfort and personal choices. For example; who to give a free shopping spree to and what to say. (Jodie and the team followed this event with a book-a-thon. Everyone was able to book at least 2 new Parties! CONGRATULATIONS!)*

Saturday evening the team husband's joined in as we all celebrated during dinner for a ton of fun! I drove into New York as a business mentor and left as a friend. God bless each and every one of you!

*Hugs,
Tina Kane
Director of Field Training*